

Prompt Weighing Solution **Pioneer Asia Group meet highest production standards**

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Executive Summary

Established in 1992, Prompt Weighing Solutions is one of the largest manufacturers of weighing automation systems and electronic weighing scales in Gujarat. Our solutions are innovative and highly-advanced, specifically designed for OEM, manufacturing, and weighing industries. We have an exclusive partnership with General Measure, and all our products meet the highest industry standards. We have CE-certified and OIML-

approved checkweighers, [weighing indicators](#), and bagging controllers, etc.

We believe in offering reliable and optimal weighing and packaging solutions that meet the requirements of different industries. By making use of key technologies, we ensure maximum efficiency and profitability for your business.

About Pioneer Aisa Group

Sivakasi-based Pioneer Asia Group is a leading manufacturer and exporter of safety match sticks in operations since 1945. It also deals in wax match sticks and safety match machinery. The group has made tremendous progress across various business and industrial activities over the years. They have even moved overseas with their operations, with a joint venture of manufacturing wax match sticks in Sri Lanka.

They have advanced production facilities that aid bulk manufacturing to meet the increasing demands from their clients. Besides the match industry, they have also forayed into Wind Energy, Chemicals, Infrastructure Development, Textiles, Printing & Packaging, Plantations, and Non-Ferrous Forging industries. They have three sister concerns- Modern Matches, Amman Match Works, Asia Match Company.

Challenges

Whether it is a match industry or any other, national and international standards and regulations have become stringent. It becomes critical for a business to ensure their processes are verified and regulations are implemented.

Pioneer Asia Group had the challenge of complying with weighing regulations to make sure it is delivering the final product according to the commitment. Production lines that do not meet the highest standards lead to several issues like:

- **Less quantity**
It can be a common issue that there are lesser boxes in a package or a few missing match sticks in a box. These are not the ideal signs of good manufacturing process, which can also lead to other issues.
- **Custom issues**
When shipping internationally, the package weight needs to be as accurate as possible for timely processing. If the package weight is less, there will be an error, and it can lead to delays.
- **Legal issues**
If customers regularly receive less quantity of the final product, they are bound to escalate the issue and take legal action against the manufacturer. It can lead to a loss of goodwill and reputation in the market for the manufacturer.

Solution

After a careful review of the client's problem, we decided to offer them our checkweighing machines. These are already used by several of our other happy clients, and we were sure it would generate results for Pioneer Asia Group also. The introduction of checkweighing machines in their production lines has benefitted them in many ways like:

- Rejection of empty products
It is common that some boxes might not have any match sticks. However, the checkweigher detects this discrepancy and rejects the box from going ahead in the final packaging.
- Rejection of less quantity
Similarly, checkweigher also detects discrepancies in the weight of the final product. If the packaging has less than the specified weight, it will get rejected.

Outcomes

Pioneer Asia Group initially started by ordering one checkweighing machine from Prompt. The accuracy and reliability of the equipment, along with flexibility and ease of installation, helped them get convinced about the benefits of using a [checkweigher](#) in the production line. They soon ordered 12 more machines and have them installed across all their production units. They are also particularly happy about the service and support received from the team at Prompt.

Get in Touch

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